

AGENT CONTRACT RATES

2023 – 2024

C/O:

To:

Address:

Le Grand Pakbeng (known herein as "Resort") is pleased to (known herein as the "Business Partner" or "Travel Agency") for the marketing and sale of room nights or cruise packages to clients in **Worldwide Markets** for the period **01 April 2024 → 31 March 2025**

The Resort Address: Ban Donkham, Pakbeng District, Oudomxay Province, Laos

Tel: +856-81-214036, 081-214035, Mobile: +856-30-5739313

Email: booking@legrandpakbeng.com website: www.legrandpakbeng.com

Sales & Reservation Center: Nongno Street, House No.010, Unit 02, Ban Wattaynoythong, Sikhottabong District, Vientiane, Laos, Tel:+856-30-5739852, Mobile: +856-20-55506791

E-mail: reservation@legrandpakbeng.com website: www.legrandpakbeng.com

ROOM TYPE	LE GRAND PAKBENG RESORT F.I.T RATES 8 ROOMS AND BELOW (USD) NETT PER ROOM PER NIGHT		Included in room rates
	01/04/24 → 30/09/24	01/10/24 → 31/03/25	
Mountain Villa (04 rooms)	90	120	Breakfast
Mekong Villa (33 rooms)			
Signature Villa (07 rooms)			
State Room (01 room)			
Inclusive of: <ul style="list-style-type: none"> Above room rates are valid for single or double/twin occupancy basis Daily breakfast and round-trip transfers from/to local boat pier 			
Exclusive of: <ul style="list-style-type: none"> Additional wooden extra bed/mattress at USD50.00/night with breakfast 			

ROOM TYPE	LE GRAND PAKBENG RESORT G.I.T RATES 9 ROOMS AND ABOVE (USD) NETT RATES PER ROOM PER NIGHT		Included in room rates
	01/04/24 → 30/09/24	01/10/24 → 31/03/25	
Mountain Villa (04 rooms)	90	100	Breakfast
Mekong Villa (33 rooms)			
Signature Villa (07 rooms)			
State Room (01 room)			
Inclusive of: <ul style="list-style-type: none"> Above room rates are valid for single or double/twin occupancy basis Daily breakfast and round-trip transfers from/to local boat pier 			
Exclusive of: <ul style="list-style-type: none"> Additional wooden extra bed/mattress at USD50.00/night with breakfast 			

ROOM TYPE	LE GRAND CRUISE PACKAGE (USD) NETT PER PERSON 2DAYS/1NIGHT		Included in package
	Cruise Downstream Monday, Thursday, Friday		
	01/04/24 → 30/09/24	01/10/24 → 31/03/25	
Mekong Villa (33 rooms)	1-4pax US\$400 5-8pax US\$380 9-36pax US\$360 SGL Suppl US\$160	1-4pax US\$450 5-8pax US\$430 9-36pax US\$400 SGL Suppl US\$200	Breakfast, Lunches and Dinner

Condition:

- ❖ Joint cruise 2days/1night package inclusive of 2 lunches on board and 1 dinner at resort.
- ❖ Minimum guaranteed departure of 4-adult paying passengers based on full package 2days/1night
- ❖ Less than 4-adult paying passengers, the trip might be suspended, unless travel agent covers the cost of 4-adult passengers.
- ❖ Triple room with extra bed is calculated per person as twin/double shared rates
- ❖ Child below 10 years old sharing room with parent's discount 40% from adult rates
- ❖ Cruise Rental US\$2,500.00 (2days/1night) without meal and accommodation with maximum 36 passengers on board).
- ❖ Half way cruise (1 day) Houay Xay – Pakbeng vs Pakbeng – Luang Prabang US\$150.00 per person included on board lunch, no accommodation and share regular package 2days/1night
- ❖ Prices above are subject to the fuel price increase below 20,000.-Kip/litre and inflation rates not more than 20,000.-Kip per US dollars
- ❖ Prices above are subject to change depending on the fluctuations of fuel price increase (not more than 20,000.-Kip/litre) and local currency inflation (not more than 20,000.-Kip per US dollars)

ROOM TYPE	LE GRAND CRUISE PACKAGE (USD) NETT PER PERSON 2DAYS/1NIGHT		Included in package
	Cruise Upstream Tuesday, Wednesday, Saturday		
	01/04/24 → 30/09/24	01/10/24 → 31/03/25	
Mekong Villa (33 rooms)	1-4pax US\$380 5-8pax US\$360 9-36pax US\$330 SGL Suppl US\$140	1-4pax US\$400 5-8pax US\$380 9-36pax US\$360 SGL Suppl US\$160	Breakfast, Lunches and Dinner

Condition:

- ❖ Joint cruise 2days/1night package inclusive of 2 lunches on board and 1 dinner at resort.
- ❖ Minimum guaranteed departure of 4-adult paying passengers based on full package 2days/1night
- ❖ Less than 4-adult paying passengers, the trip might be suspended, unless travel agent covers the cost of 4-adult passengers.
- ❖ Triple room with extra bed is calculated per person as twin/double shared rates
- ❖ Child below 10 years old sharing room with parent's discount 40% from adult rates
- ❖ Cruise Rental US\$2,500.00 (2days/1night) without meal and accommodation with maximum 36 passengers on board).
- ❖ Half way cruise (1 day) Luang Prabang - Pakbeng vs Pakbeng – Houay Xay US\$150.00 per person included on board lunch, no accommodation and share regular package 2days/1night
- ❖ Prices above are subject to the fuel price increase below 20,000.-Kip/litre and inflation rates not more than 20,000.-Kip per US dollars
- ❖ Prices above are subject to change depending on the fluctuations of fuel price increase (not more than 20,000.-Kip/litre) and local currency inflation (not more than 20,000.-Kip per US dollars)

ROOM TYPE	LE GRAND CRUISE PACKAGE (USD) NETT PER PERSON 3DAYS/2NIGHTS		Included in package
	Cruise Downstream Thursday, Saturday		
	01/04/24 → 30/09/24	01/10/24 → 31/03/25	
Mekong Villa (33 rooms)	1-4pax US\$625 5-8pax US\$605 9-36pax US\$575 SGL Suppl US\$180	1-4pax US\$645 5-8pax US\$625 9-36pax US\$595 SGL Suppl US\$200	Breakfast, Lunches and Dinner

Condition:

- ❖ Joint cruise 3days/2nights package inclusive of 3 lunches and 2 dinners.
- ❖ Half day tours to minority ethnic villages (joint tours)
- ❖ Minimum guaranteed departure of 4-adult paying passengers based on full package 3days/2nights
- ❖ Less than 4-adult paying passengers, the trip might be suspended, unless travel agent covers the cost of 4-adult passengers.
- ❖ Triple room with extra bed is calculated per person as twin/double shared rates
- ❖ Child below 10 years old sharing room with parent's discount 40% from adult rates
- ❖ Cruise Rental US\$3,000.00 (3days/2nights) without meal and accommodation with maximum 36 passengers on board).
- ❖ Prices above are subject to the fuel price increase below 20,000.-Kip/litre and inflation rates not more than 20,000.-Kip per US dollars
- ❖ Prices above are subject to change depending on the fluctuations of fuel price increase (not more than 20,000.-Kip/litre) and local currency inflation (not more than 20,000.-Kip per US dollars)

ROOM TYPE	LE GRAND CRUISE PACKAGE (USD) NETT PER PERSON 3DAYS/2NIGHTS		Included in package
	Cruise Upstream Saturday, Thursday		
	01/04/24 → 30/09/24	01/10/24 → 31/03/25	
Mekong Villa (33 rooms)	1-4pax US\$575 5-8pax US\$555 9-36pax US\$525 SGL Suppl US\$140	1-4pax US\$595 5-8pax US\$575 9-36pax US\$555 SGL Suppl US\$160	Breakfast, Lunches and Dinner

Condition:

- ❖ Joint cruise 3days/2night package inclusive of 3 lunches and 2 dinners.
- ❖ Half day tours to minority ethnic villages (joint tours)
- ❖ Minimum guaranteed departure of 4-adult paying passengers based on full package 3days/2nights
- ❖ Less than 4-adult paying passengers, the trip might be suspended, unless travel agent covers the cost of 4-adult passengers.
- ❖ Triple room with extra bed is calculated per person as twin/double shared rates
- ❖ Child below 10 years old sharing room with parent's discount 40% from adult rates
- ❖ Cruise Rental US\$2,800.00 (3days/2nights) without meal and accommodation with maximum 36 passengers on board).
- ❖ Prices above are subject to the fuel price increase below 20,000.-Kip/litre and inflation rates not more than 20,000.-Kip per US dollars
- ❖ Prices above are subject to change depending on the fluctuations of fuel price increase (not more than 20,000.-Kip/litre) and local currency inflation (not more than 20,000.-Kip per US dollars)

MEAL PLANS:

Eat at resort	Lunch	Dinner	Meal type
Adult	18	25	Lao set menu or Buffet
Child	10	15	

Cooking class	Lunch	Dinner	Cuisine
Adult	20	25	Lao, Thai, Vietnamese
Child	15	20	

Take away	Breakfast	Lunch	Meal type
Adult	10	15	Picnic box
Child	5	10	

DOWN STREAM

Join-in Cruise 2days/1night
Operate: Monday, Thursday, Friday

DAY 1: HOUEIXAY – PAKBENG (Monday, Thursday, Friday)

Your boarding time 09:00am. Our local guide will meet and assist you at Lao side immigration and transfer you to board our cruise. Please find the signboard "Le Grand Cruise" at the meeting point in front of Immigration Counter.

This morning you will board your traditional slow boat for the cruise downstream the Mekong River to the river town of Pakbeng.

Enroute the scenery along this part of the Mekong is arguably at its most beautiful. As your journey downriver you will stop at some **Khmu ethnic minority village** and experience observing their traditional local lifestyle. Lunch is served on board while cruising.

Arriving at Pakbeng late afternoon you will check in to your bungalow and enjoy a few drinks watching the sunset over the mountains and the Mekong River at the swimming pool side terrace. Overnight in Pakbeng (L, D)

DAY 2: PAKBENG – PAK OU – LUANG PRABANG (Tuesday, Friday, Saturday)

Breakfast and transfer you from our resort to board pier. Your board time 07:30am. This morning we continue the second legs downstream pass areas of un-spoilt forest with little villages along the riverbanks and perhaps the odd elephant or two with his mahout. You will visit a Hmong village and have the opportunity to explore the local villages and old temples. Lunch is served on board as we enjoy the slow-paced cruise.

We will pull over for a visit to **Pak-Ou Caves**, an ancient pilgrimage site and containing thousands of gold lacquered Buddha images left there over hundreds of years.

Arriving in Luang Prabang, you will disembark at **Le Calao pier** around sunset, your local guide is ready to meet up and transfer to your hotel. (B, L)

Inclusive of:

- Accommodation in double/twin shared basis
- Join-In transfer from/to board piers as indicated in itinerary above
- Join-In Cruise (Share cruise with other passengers)
- Assistant English-speaking guide on board
- Admission fees to sites stated in the itinerary
- Meals: 1 breakfast, 2 lunches on board, 1 dinner at hotel
- Gov't taxes and service charges

- Luggage handling
- Drinking water/ Coffee or tea while on board

Excluded:

- Visas and Immigration fees on arrival
- Transfer from boat pier to hotel in Luang Prabang or Houeixay
- Travel and/or any Insurance of all kinds
- Lunch or dinner unless stated in the itinerary above
- Single room accommodation (quoted separately)
- Child or adult in triple share accommodation
- Foreign language guides, beside English speaking as indicated in itinerary
- Peak Season or Special Events Surcharges
- Tip, drinks and other personal expenses

Important:

- Itinerary is subject to change depending, river level, road and/or weather conditions...etc
- Prices above are subject to change at any time as a result of VAT increase, USD/Kip currency inflation or fuel price fluctuations of each period

UP STREAM

Join-In Cruise 2days/1night

Operate: Tuesday, Wednesday, Saturday

DAY 1: LUANG PRABANG – PAKBENG (Tuesday, Wednesday, Saturday)

We are ready to welcome you on board and your boarding time at 06:30am, we expect your arrival earlier by 06:15 at the **Le Calao pier**.

Today, the Le Grand Cruiser will take you upstream the Mekong to Pakbeng, we estimate your journey by 8-9hrs.

Your continental breakfast is served while the boat is cruising to Pak Ou Village, at the mouth of the Nam Ou River, where you will visit **Tam Thing Caves** of a Thousand Buddha. Enjoy your lunch on board. Arrive at Pakbeng around sunset and check-in at Le Grand Pakbeng. Dinner is served on the terrace overlooking the Mekong. (B, L, D)

DAY 2: PAKBENG – HOUEIXAY (Wednesday, Thursday, Sunday)

Very early morning breakfast, you will be transferred you to Pakbeng Pier. Your boarding time at 06:30am. You will board the second leg of the cruise upstream the Mighty Mekong River. Enroute one stop is made to observe rural life along the Mekong and minorities such as **Khmu ethnic minority village**. Lunch will be served on board and then continue to Houeixay where you will arrive around 05:00-05:30pm. You may proceed to Chiang Rai on the same day (B, L)

Included in above prices:

- Accommodation in double/twin shared basis
- Join-In transfer from/to board piers as indicated in itinerary above
- Join-In Cruise (Share cruise with other passengers)
- Assistance English-speaking guide on board
- Admission fees to sites stated in the itinerary
- Meals: 1 breakfast, 2 lunches on board, 1 dinner at hotel
- Gov't taxes and service charges
- Luggage handling
- Drinking water/ Coffee or tea while on board

Excluded of above prices:

- Visas and Immigration fees on arrival
- Transfer from boat pier to hotel in Luang Prabang or Houeixay
- Travel and/or any Insurance of all kinds
- Lunch or dinner unless stated in the itinerary above
- Single room accommodation (quoted separately)
- Child or adult in triple share accommodation

- Foreign language guides, beside English speaking as indicated in itinerary
- Peak Season or Special Events Surcharges
- Tip, drinks and other personal expenses

Important:

- Itinerary is subject to change depending, river level, road and/or weather conditions...etc
 - Prices above are subject to change at any time as a result of VAT increase, USD/Kip currency inflation or fuel price fluctuations of each period
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**Half day tours to minority ethnic Villages
For 3days/2 nights packages**

ITINERARY → Destination Gold Panning at Ban Kham Villages

AM: In the morning, start driving from Le Grand Pakbeng follows the main road about 6Km, the leisurely local transportation takes you on dirt roads to the Kamu villages, about 17 km away. Follow your guide on a red-soil dirt road, passing small forests, rice fields, some spectacular scenery and a rustic village with wooden houses. Stop along the way for photo ops of the local children and hard-working farmers in the field. You can also visit local primary schools and kindergartens.

One the way, you will be hop off and hop on visiting these following local villages such as;

Ban Houy Sengkham

This rural village hosts a primary school. Here you will have the opportunity to observe their traditional lifestyle. As simple rustic village that is constantly building and growing, some signs of modern buildings are appearing here, however the old traditions are kept.

Ban Souksai

Watch and help the hard-working farmers going about their daily life of the rice farming and blacksmith making. Visit the buffalo farm, see how they use their traits in ancient farming whilst witnessing the beautiful landscape.

Ban Lai

This small village is very rural the buffalos, chickens, dogs freely walking amongst the Kamu people. The village are constantly building and are always curious of the visitors. Some households have a small vegetable garden and fruit trees.

Ban Kham

Traditional bamboo houses are built on stilts above the ground. People live on the first floor of houses raised on timber stilts. Under the house the family keep animals, craft equipment such as a loom and simple food processing machines like large wooden mortars and pestles, a tradition dating back many years and finally we experience gold panning with local villagers.

Our final visit this morning is **Ban Kham**. On arrival of a Kamu family at **Ban Kham village**, we take part in daily life, including some steps of peeling rice by hand, experience the **gold panning** by local people, this is highlight and you may try your luck by panning gold with local Kamu hill tribe. During your time in the villages, your guide will introduce you to some traditional customs of the Kamu people and how difference between three biggest ethnic groups in Laos, from there, we return hotel. (Gold Panning is seasonable and by chance)

TERMS & CONDITION FOR RESORT

CHILD POLICY:

- ❖ Child below the age of ten (10) years sharing with parents may stay as complimentary, except meals are

paid based on your order.

TERMS & CONDITIONS:

OCCUPANCY: The above FIT and GIT rates are NETT (inclusive of VAT) for single or double occupancy only and non-commissionable based on the above mentioned.

TAXES: In the event of a change in government taxes or the introduction of any additional taxes, rates will be adjusted accordingly subject to the Resort giving the Business Partner 7 days' notice. The new and adjusted rates shall apply after the eight (8th) day following such notice.

CANCELLATIONS: The Business Partner shall notify the Resort in writing of any cancellation or changes to the confirmed reservations subject to the following:

F.I.T BOOKINGS BELOW 8 (Eight) ROOMS OF FINAL CONFIRMED:

-Cancellation received within 31 days prior to the date of arrival will be waived cancellation charge

-Cancellation received within 30 to 21 days prior to the date of arrival will be subject to a 50% (of the confirmed room nights) cancellation charge

-Cancellations received within 20 days prior to the date of arrival will be subject to a 100% (of the confirmed room nights) cancellation charge.

-No-show or shorten stay amounting to 100% of the total nights per no-show or shorten stay is applicable

G.I.T BOOKINGS 9 (Nine) ROOMS AND ABOVE OF FINAL CONFIRMED:

-Cancellation received within 46 days prior to the date of arrival will be waived cancellation charge

-Cancellation received within 45 to 31 days prior to the date of arrival will be subject to a 50% (of the confirmed room nights) cancellation charge

-Cancellations received within 30 days prior to the date of arrival will be subject to a 100% (of the confirmed room nights) cancellation charge.

-No-show or shorten stay amounting to 100% of the total nights per no-show or shorten stay is applicable

CHECK IN & OUT TIMES: Check in time is 14:00hrs (local Laos time) and check out time is 12:00hrs (local time). Late check-out is charged at 50% of one night charge

ON-LINE RESTRICTIONS: Negotiated rates are not for sale via online channels across the worldwide web, unless they are parity to the Resort's "Best Available Rates" program. In addition, negotiated rates that are packaged with air content and other sightseeing arrangements must be sold higher than the Resort's "Best Available Rates" program. The Business Partner may not sell or resell on these rates to a third party who uses the Internet as a medium of advertising/distribution without the expressed prior written consent of the Resort. If the Business Partner breaches the obligations above, the Resort reserves the right at its option to either withdraw the rates or terminate this contract immediately.

CONFIDENTIALITY: The Business Partner shall ensure that the terms and conditions of this agreement including the rates herein are kept strictly confidential and will not disclose the same to any third party without the prior written consent of the Resort. This term shall survive the termination of this agreement.

PAYMENT TERMS: Full Pre-payment for all bookings are required at least 45 days prior to arrival; otherwise the rooms not be guaranteed and will be automatically cancelled and released by the Resort.

DEPOSIT:

F.I.T less than 7 rooms final confirmed: 50% of total invoice is required to be paid within 30 days to arrival

G.I.T more than 8 rooms final confirmed: 50% of total invoice is required to be paid within 45 days to arrival

The rest outstanding amount to be paid within 7 business working days prior to arrival

Failure to settlement within 7 business days shall be charged additional 2% of total invoice and consider terminating the credit facility to Business Partner.

BANK ACCOUNT DETAILS:**Bank:** BANQUE POUR LE COMMERCE EXTERIEUR LAO**Account Number:** 0101 2010 0484 6080 01 (USD)**Account Number:** 0101 2000 0484 6080 01 (LAK)**Account name:** Resort Pakbeng., Ltd**Remit proceeds to** WELLS FARGO BANK. N.A (SWIFT ID: PNBUS3N NYC)**Swift Code:** COEBLALA

EXCLUSION OF LIABILITY: The Resort assumes no liability to the Business Partner or its clients arising out of or in connection with any agreement, reservations, bookings, arrangements, representations or communication between the Business Partner and its clients. Nothing herein shall be deemed to create a contract between the Resort and the Business Partner's clients or their client's guests or occupants.

TERMINATION OF CONTRACT: The Resort may terminate this agreement at any time subject to giving at least thirty (30) days prior written notice of such termination to the Business Partner

GOVERNING LAW: This agreement shall be governed by and construed in accordance with the laws of Lao PDR. You hereby submit irrevocably to the non-exclusive jurisdiction of the Courts of Lao PDR. Nothing in this clause shall limit our right to bring or commence proceedings against you in any other court of competent jurisdiction.

As confirmation of acceptance, kindly return the duplicated copy of the contracts to us, duly signed by authorization below, otherwise the contract offer will be withdrawn.

TERMS & CONDITIONS FOR CRUISE:**CHILD SENIOR CITIZEN POLICY:**

❖ Child below the age of ten (10) years sharing with parents is discount 40% from adult rates, except meals are paid based on your order.

❖ Disable and senior citizen passenger who has difficult walk is unfitted to board Le Grand Cruise, especially embark and disembark the steep slope at the piers.

OCCUPANCY: The below rates are NETT (inclusive of all taxes and services charges) for single or double occupancy only and non-commissionable based on the above mentioned.

TAXES: In the event of a change in government taxes or the introduction of any additional taxes, rates will be adjusted accordingly subject to The Company giving the Business Partner 7 days' notice. The new and adjusted rates shall apply after the eight (8th) day following such notice.

CANCELLATIONS: The Business Partner shall notify The Company in writing of any cancellation or changes to the confirmed reservations subject to the following:

-Cancellation received within 31 days prior to the date of arrival will be waived cancellation charge

-Cancellation received within 30 to 21 days prior to the date of arrival will be subject to a 50% (of the confirmed room nights) cancellation charge

-Cancellations received within 20 days prior to the date of arrival will be subject to a 100% (of the confirmed room nights) cancellation charge.

-No-show or shorten stay amounting to 100% of the total nights per no-show or shorten stay is applicable

CONFIDENTIALITY: The Business Partner shall ensure that the terms and conditions of this agreement including the rates herein are kept strictly confidential and will not disclose the same to any third party without the prior written consent of The Company. This term shall survive the termination of this agreement.

PAYMENT TERMS: Pre-payment for all bookings are required at least 31 days prior to arrival; otherwise,

the rooms and spaces are not guaranteed and will be automatically cancelled and released by The Company.

Failure to settlement within 7 business days shall be charged additional 2% of total invoice and consider terminating contract to Business Partner.

EXCLUSION OF LIABILITY: The Company assumes no liability to the Business Partner or its clients arising out of or in connection with any agreement, reservations, bookings, arrangements, representations or communication between the Business Partner and its clients. Nothing herein shall be deemed to create a contract between The Company and the Business Partner's clients or their client's guests or occupants.

LANGUAGE: This Agreement is made out in English language. The Business Partner acknowledge that the Lao version may be required. In case of any discrepancy between the two languages, the English version shall prevail.

TERMINATION OF CONTRACT: The Company may terminate this agreement at any time subject to giving at least thirty (30) days prior written notice of such termination to the Business Partner

LATE ARRIVAL OF PASSENGER: Le Grand Cruise is not obliged to provide other vehicles such as speed boat, local boat or van to their cruises for any late arrival passengers. A passenger shall be liable for any incurred costs caused by late arrival to departure of the cruise and shall not be entitled to claim for any damages or compensation whatsoever from Le Grand Cruise.

FORCE MAJEURE: In the event of any causes beyond reasonable control, including but not limited to acts of God, natural disasters, acts of war or terrorism, strike, change of orders or regulations of the Government of Lao PDR, the fluctuation of water level of the Le Grand Cruise's itinerary or routing can be modified, rearranged, replaced by **Le Grand Cruise**.

RIGHT TO REFUSAL: These services and packages are privately owned and managed by **Le Grand Pakbeng Resort Sole Co**, therefore, reserves the right to refuse to provide the service to anyone under its sole assessment. The refused passenger shall not be entitled to claim any damages or compensation whatsoever from Le Grand Cruise.

THE THIRD-PARTY LIABILITY INSURANCE:

The insurance company engaged and provided by Le Grand Cruise shall be liable for the limit of coverage and Indemnity insurance at USD1,000.- per event. This excluding the charter or rental local Boat or cruise.


This coverage exclusion: loss of cash, negotiable instruments, precious metals or stones, valuables or objects of a rare or precious nature, belonging to persons.

BAGGAGE LIABILITY LIMITATIONS: Liability for loss or damage to baggage is limited to approximately **USD50.00** per passenger unless a higher value is declared in advance and additional charges are paid. Excess valuation may not be declared on certain types of valuable articles. Carriers assume no liability for fragile or perishable articles damaged during the cruise.

GOVERNING LAW: This agreement shall be governed by and construed in accordance with the laws of Lao PDR. You hereby submit irrevocably to the non-exclusive jurisdiction of the Courts of Lao PDR. Nothing in this clause shall limit our right to bring or commence proceedings against you in any other court of competent jurisdiction.

Any dispute, controversy or claim relating to this Agreement shall be resolved by one/more arbitrators appointed in accordance with the rules of conciliation and arbitration of the Lao Arbitration Committee. The Arbitration shall take place in Vientiane, Lao PDR, and shall be held in English.

As confirmation of acceptance, kindly return the duplicated copy of the contracts to us, duly signed by authorization below, otherwise the contract offer will be withdrawn.

<p>Le Grand Pakbeng Resort & Cruise</p>	<p>Travel Agent:</p>
<p>Name: Ket Thippachanh</p>	<p>Name:</p>
<p>Title: Owner</p>	<p>Title:</p>
<p>Signature & Stamp:</p>  <p>Ket THIPPHACHANH</p>	<p>Signature & Stamp:</p>